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GLADIOLI WHOLESALE LIST

Austin Originations
No Collection Complete Without These Beautiful Varieties

A. H. Austin Co.
HOME OF ELM HILL GLADIOLI
WAYLAND, OHIO

FALL 1921 SPRING 1922

HOW TO FIND US

Elm Hill Farm
is centrally located in one of the great flower
growing sections of the United States, being
about midway between Cleveland and Pitts-
burgh on the improved Inter-County High-
way between Akron and Warren, one mile
west of Wayland Station and seven miles east
of Ravenna, Ohio, R. C. Bellard, Mgr.
Trial Grounds and Residence of A. H. AUSTIN
356 N. Freedom St., Ravenna, Ohio.

BUSINESS OFFICE AT FARM
WAYLAND, OHIO
TELEPHONE AND TELEGRAPH, RAVENNA, OHIO
EXPRESS OFFICE, WAYLAND, OHIO
ALL MONEY ORDERS PAYABLE AT RAVENNA, O.
A. H. Austin Co.

After attending the great exhibition of the American Gladiolus Society at St. Thomas, Ont., we realize that more than ever, our Big Four: EVELYN KIRTLAND, HERADA, GRETCHEN ZANG, BERTREX, are leaders in the world of gladioli, and we again offer them to you as A GOOD INVESTMENT whether for your own garden or for COMMERCIAL PURPOSES.

THEY ARE BUSINESS BRINGERS

These varieties have become so well known that lengthy descriptions and testimonials are unnecessary, but we cannot refrain from touching on their special points of beauty or repeating some of the most emphatic testimonials.

Dr. Frank E. Bennett, President of The St. Thomas Horticultural Society of St. Thomas, Ontario, Canada, writes: "Amongst the favorites in our prize winning display at the Canadian National Exhibition at Toronto 1920, were Mrs. Austin's famous 'Big Four', Herada, Bettez, Evelyn Kirtland and Gretchen Zang.

Evelyn Kirtland stood 6 ft. 6 in. from the ground to tip of bloom, stem as straight as a rule and was just as beautiful as it was high. Herada is of wonderful color and formation and was greatly admired. Gretchen Zang grew strong and the colors wonderfully soft. We used the latter for a centerpiece crowning our pyramidal design and the effect was grand. Our exhibit received First Prize and a diploma and was considered to be the finest collection ever shown at the Toronto Fair and the Austin Creations, "which are different", we consider played a most important part in our success. They were all A No. 1 favorites with the people."

The Philadelphia Cut Flower Co. in close touch with a critical market wrote: "Herada is the most popular flower of the season and admired by all.'"

IMPORTANT ENDORSEMENT:

A. H. Austin Co.

EVELYN KIRTLAND

The flowers of strong substance, are a beautiful shade of rosy pink, darker at the edges fading to shell pink at the center, with brilliant scarlet blotches on lower petals. Spike very tall, straight but slender and bending gracefully with its burden of bloom. Wonderfully decorative.

1½ inch and up $8.00 per 100
1 inch — $7.00 per 100
1¾ inch — $6.00 per 100
1¾ to 2 inch — $5.50 per 100

HERADA

A new color in gladioli in a class by itself. Blooms of immense size on tall straight spikes. Massive in every way. The blooms are pure mottled lavender. Glistening clear. Unusually striking and attractive.

1½ inch and up $8.00 per 100
1 inch — $7.00 per 100
1¾ inch — $6.00 per 100
1¾ to 2 inch — $5.50 per 100
2½ inch — $5.00 per 100
2¾ to 3 inch — $4.50 per 100
3½ inch — $4.00 per 100

BERTREX

Stands at the head of commercial white varieties. Flowers of size and form of America, not open, in perfect order, borne on the highest spike, and absolutely pure of its kind. Very strong and sturdy. Blooms are 2½ inches high, are perfumed and used for table and centerpiece. A very popular variety. Very desirable for hybridizing.

1½ inch and up $8.00 per 100
1 inch — $7.00 per 100
1¾ inch — $6.00 per 100
2 inch — $5.50 per 100
2½ inch — $5.00 per 100
3 inch — $4.50 per 100

GRETCHEN ZANG

Large heavy sparkling blooms, a beautiful soft rosy shade of pink blending into scarlet on lower petals.

1½ inch and up $6.00 per 100
1 inch — $5.00 per 100
1¾ inch — $4.50 per 100
2 inch — $4.00 per 100
2½ inch — $3.50 per 100
3 inch — $3.00 per 100

A. H. Austin Co.

WAYLAND, O.

Evelyn Kirtland turned out to be what the writer thought. It is the FINEST PINK IN EXISTENCE. BERTREX is an unusually good white. Both should become leaders.

ADDITIONAL AUSTIN ORIGIANATIONS

ROSE WELLS

Large, wide open flowers; clear pale rose with small attractive blotch of lilac rose touched yellow. Spike similar and nearly as tall as Evelyn Kirtland.

1½ inch — $6.00 per 100
1 inch — $5.00 per 100

WHITE CLUSTER

Large blooms of remarkable substance, opening nearly flat. Pure white with touch of rose in throat. Valuable for design work.

1½ inch — $6.00 per 100
1 inch — $5.00 per 100

MARY BELLARD

Fine wide open white flower showing small thumb print of lavender on lower petals. The spike is tall, straight, and supports the large blooms gracefully.

1½ inch — $8.00 per 100
1 inch — $7.00 per 100

CARDISUN

Very dark cardinal red with almost black throat. Many blooms open at once. Attracts much attention.

1½ inch — $8.00 per 100
1 inch — $6.00 per 100

WAMBA

Enormous salmon. Form unusual and distinctive. What the clown is to the circus, Wamba is to the Gladiolus garden; indispensable. Valuable for hybridizing. One of the parents of Evelyn Kirtland.

Good blooming bulbs $5.00 per 25

PINK CLUSTER

Spike usually 2½ feet in height, bearing, in cluster effect, from 3 to 7 (and often more) immense blooms of a beautiful sea-shell pink with snow white blotch in throat.

Good blooming bulbs $2.50 per 12, $5.00 per 25

WHITE CREPE

A good sized white bloom with brilliant cerise markings on lower petals. Very showy under electric light. Tall graceful spike. This variety sports frequently, the variation presenting a crinkled crepe-like appearance, flushed lavender and with throat markings less pronounced than in plainpetaled flower.

Good blooming bulbs $2.50 per 25

We offer a 10% discount for Fall Deliveries.

IMPORTANT ENDORSEMENT:

A. F. J. Baur, of Baur & Steinkamp, Wholesale Florists and noted Carnation Breeders, Indianapolis, writes: "Please quote us on EVELYN KIRTLAND and BERTREX in various quantities. EVELYN KIRTLAND turned out to be what the writer thought. It is the FINEST PINK IN EXISTENCE. BERTREX is an unusually good white. Both should become leaders."
STANDARD VARIETIES

Per 100 $1 1/2 up $1 1/4 - $1 1/2 $1 1/3

America $1.80 $1.40 $1.00
Delicate pink

Mrs. Francis King 1.80 1.40 1.00
Flame color

Augusta 1.80 1.40 1.00
Florists’ white

Mrs. Frank Pedleton Jr. 4.00 3.00 2.50
Bright pink, carmine blotch

Niagara 3.50 2.50 2.25
Soft yellow

Baron Hulot 6.00 5.00 4.00
Best blue

K. Glory 4.00 3.00 2.50
(Ruffled) cream

Hally 2.50 2.00 1.50
Salmon pink. Early

Prince of Wales 6.00 5.00 4.00
Delicate apricot color

Myrtle 6.00 5.00 4.50
Arbutus pink

Panama 3.00 2.50 2.00
Large rose pink

Empress of India 3.00 2.30 1.80
Very dark red

Schwaben 3.50 3.15 2.80
Very large light yellow

Mrs. Watt 2.75 2.50 2.25
Color American Beauty Rose

Lilywhite 15.00 10.00 8.00
Pure white, early and good forcing variety

Primulinus Hybrids 2.00 1.75 1.40
One of the best mixtures of this new race of beautiful and dainty flowers.

Primulinus True 2.00 1.75 1.50
The original specie. Pure orange color

All Color Mixture 1.20 1.00 .80

15% Discount on lots of 3000 or more.
We offer a 10% discount for Fall deliveries.
STRONG BLOOMING BULBS

Priced per 25

Charlemange, Very large flower, sunrise red $2.00

Chicago White, Early white, lavender throat lines $1.25

Glory of Holland, White with tintings $1.50

Lily Lehman, White, lily-like form $1.50

Princeps, Large. Scarlet with white blotch $1.50

Willie Wigman, White with crimson blotch, early $1.50

White Giant, Immence pure white resembling an Easter Lily in form $0.40 $2.75

Louise, Large beautiful flower of pure lavender with velvety maroon blotch $0.75

Golden Measure, The largest and best of all yellow varieties $3.00 $25.00

White Wonder, Large pure white flowers without throat markings. Wide open and often measuring 5½ inches in diameter, well placed on straight spike $1.50 $15.00

Pink Wonder, Another prize winner showing several massive blooms open at one time on a strong spike. Color a beautiful shade of pink with deeper color in throat $1.50 $15.00

SIX OF ANY OF THE ABOVE AT DOZEN RATE
Miss Evelyn Kirtland measuring length of spike (note yard stick) of the Gladiolus named for her. The one she is measuring was cut close to the ground. Three buds are off the top in the illustration. The other spikes were cut leaving four leaves of foliage for maturing the bulb.